

SECURITIES A. ... .

Washington, D.C. 20549



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# ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	January 1, 2007 AND	ENDING December	M/DD/YY
A. RE	GISTRANT IDENTIFICATIO	N	
NAME OF BROKER-DEALER: Apple	Lane Group LLC	OF	FICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BU	SINESS: (Do not use P.O. Box No.)		FIRM I.D. NO.
2393 Main Street			
	(No. and Street)		
Lancaster	MA	01523	
(City)	(State)	(Zip Code	)
NAME AND TELEPHONE NUMBER OF P  Ms. Dayna Gant (617		TO THIS REPORT	
		(Area Co	de – Telephone Number
B. ACC	COUNTANT IDENTIFICATION	ON	
Reagan & Company, Ll	·		
One Wood Place	Fitchburg	MA	01420
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:		PROCESSED	
Certified Public Accountant		MAR 2 4 2008	
☐ Public Accountant		THOMSON	
☐ Accountant not resident in Un	ited States or any of its possessions.	FINANCIAL	
	FOR OFFICIAL USE ONLY		

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SEC 1410 (06-02)

<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

## OATH OR AFFIRMATION

1, _	Dayna Gant	, swear (or affirm) that, to the best of
my	knowledge and belief the accompanying Apple Lane Group, LL	financial statement and supporting schedules pertaining to the firm of
nei		, 20 <u>07</u> , are true and correct. I further swear (or affirm) that etor, principal officer or director has any proprietary interest in any account as follows:
	Notary Public is report ** contains (check all applicable (a) Facing Page. (b) Statement of Financial Condition. (c) Statement of Income (Loss).	
	<ul> <li>(f) Statement of Changes in Liabilities</li> <li>(g) Computation of Net Capital.</li> <li>(h) Computation for Determination of R</li> <li>(i) Information Relating to the Possessi</li> <li>(j) A Reconciliation, including appropri Computation for Determination of tl</li> <li>(k) A Reconciliation between the audite consolidation.</li> <li>(l) An Oath or Affirmation.</li> <li>(m) A copy of the SIPC Supplemental R</li> </ul>	rs' Equity or Partners' or Sole Proprietors' Capital. Subordinated to Claims of Creditors.  eserve Requirements Pursuant to Rule 15c3-3. on or Control Requirements Under Rule 15c3-3. ate explanation of the Computation of Net Capital Under Rule 15c3-1 and the ne Reserve Requirements Under Exhibit A of Rule 15c3-3. d and unaudited Statements of Financial Condition with respect to methods of

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**FINANCIAL STATEMENTS** 

**AND ADDITIONAL INFORMATION** 

FOR THE YEARS ENDED.

**DECEMBER 31, 2007 AND 2006** 

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# REAGAN & COMPANY, LLP CERTIFIED PUBLIC ACCOUNTANTS

#### **Independent Auditors' Report**

February 12, 2008 Fitchburg, Massachusetts

To the Member Apple Lane Group, LLC 2393 Main Street Lancaster, MA 01523

We have audited the accompanying balance sheets of Apple Lane Group, LLC as of December 31, 2007 and 2006, and the related statements of income, member's capital, and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Apple Lane Group, LLC at December 31, 2007 and 2006, and the results of its operations, member's capital, and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Reagan + Company, LLP

# **BALANCE SHEETS**

# **DECEMBER 31, 2007 AND 2006**

<b>ASSETS</b>	A	S	S	$\mathbf{E}$	Т	S
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CURRENT ASSETS:	2007	2006
Cash Receivables Prepaid expense	\$ 32,160  555	\$ 21,595 3,199 550
	32,715	25,344
PROPERTY AND EQUIPMENT, at cost Less: Accumulated depreciation	38,721 <u>(18,158</u> )	38,721 <u>(10,856</u> )
	20,563	27,865
Total assets	<u>\$ 53,278</u>	<u>\$_53,209</u>

# **LIABILITIES AND MEMBER'S CAPITAL**

#### LIABILITIES:

Accounts payable Due to Member	\$ 24,323	\$ 16,683 500
Total current liabilities	24,323	17,183
MEMBER'S CAPITAL	28,955	36,026
Total liabilities and member's capital	<u>\$ 53,278</u>	<u>\$ 53,209</u>

# **STATEMENTS OF INCOME**

# FOR THE YEARS ENDED DECEMBER 31, 2007 AND 2006

		2006
REVENUES	<u>\$ 244,626</u>	<u>\$1,546,409</u>
SELLING, GENERAL AND ADMINISTRATIVE		
EXPENSES:	14,404	13,913
Auto expenses Conferences	14,404	12,500
Depreciation	7,302	6,015
General and administrative	12,357	19,565
_	22,561	149,211
Professional expenses	10,516	12,158
Telephone Travel and entertainment	53,625	48,938
	33,023	<u>29,064</u>
Wages and related		27,004
Total	120,765	291,364
INCOME FROM OPERATIONS	123,861	1,255,045
OTHER INCOME		
OTHER INCOME	200	1 272
Interest income	380	1,373
Miscellaneous income		3,184
Total	380	4,557
NET INCOME	<u>\$ 124,241</u>	<u>\$1,259,602</u>

# STATEMENTS OF MEMBER'S CAPITAL

# FOR THE YEARS ENDED DECEMBER 31, 2007 AND 2006

	2007	2006
BALANCE AT JANUARY 1,	\$ 36,026	\$ 93,384
CAPITAL CONTRIBUTIONS	32,000	
NET INCOME	124,241	1,259,602
DISTRIBUTIONS TO MEMBER	( 163,312)	(1,316,960)
BALANCE AT DECEMBER 31,	<u>\$ 28,955</u>	<u>\$ 36,026</u>

# STATEMENTS OF CASH FLOWS

# FOR THE YEARS ENDED DECEMBER 31, 2007 AND 2006

		2006
CASH FLOWS FROM OPERATING ACTIVITIES: Cash received from clients Cash paid for operating expenses Interest income received Miscellaneous income received	\$ 247,825 ( 105,828) 380	\$1,543,741 ( 287,365) 1,373 2,653
Net cash provided by operating activities	142,377	1,260,402
CASH FLOWS FROM INVESTING ACTIVITIES: Purchase of property and equipment		( 13,647)
Net cash used for investing activities		( 13,647)
CASH FLOWS FROM FINANCING ACTIVITIES: Distributions to Member Capital contributions received	( 163,812) 32,000	(1,316,960)
Net cash used for financing activities	( 131,812)	(1,316,960)
NET INCREASE (DECREASE) IN CASH	10,565	( 70,205)
CASH – BEGINNING OF YEAR	<u>21,595</u>	91,800
CASH – END OF YEAR	<u>\$ 32,160</u>	<u>\$ 21,595</u>

# STATEMENTS OF CASH FLOWS (Continued)

## FOR THE YEARS ENDED DECEMBER 31, 2007 AND 2006

	2007	2006
RECONCILIATION OF NET INCOME TO NET CASH PROVIDED BY OPERATING ACTIVITIES:		
Net income	<u>\$ 124,241</u>	\$1,259,602
Adjustments to reconcile net income to net cash provided by operating activities: Depreciation  Changes in assets and liabilities: (Increase) decrease in receivables (Increase) decrease in prepaid expense Increase (decrease) in accounts payable	7,302 3,199 ( 5) 7,640	6,015 ( 3,199) 5 ( 2,021)
Total adjustments	18,136	800
Net cash provided by operating activities	<u>\$ 142,377</u>	<u>\$1,260,402</u>

#### NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2007 AND 2006**

#### 1. THE COMPANY AND NATURE OF OPERATIONS:

Apple Lane Group, LLC (the Company) was formed on November 13, 2003 as a Massachusetts Limited Liability Company and became a NASD registered broker/dealer on June 1, 2004. The Company is engaged in the business of providing consulting services to senior level management of business entities and acts as a placement agent in the issuance of private placement securities.

#### 2. **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:**

#### a. Method of Accounting

The financial statements have been prepared using the accrual basis of accounting; therefore, revenue is recognized when earned, and expenses are recognized when incurred.

#### b. Management Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results may differ from the estimates made in the preparation of these financial statements.

#### c. Cash and Cash Equivalents

For the purpose of the statement of cash flows, the Company considers all short-term cash investments with a maturity of three months or less to be cash equivalents.

#### NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2007 AND 2006**

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (Continued)

#### d. Property and Equipment

Property and equipment is recorded at cost. Major replacements and betterments to equipment are capitalized, whereas routine maintenance, repairs and minor replacements are charged to expense as incurred.

Depreciation expense is computed on the straight-line method for financial reporting purposes and on the MACRS method for income tax purposes using the estimated lives of individual assets as follows:

	Number of Years
Computer equipment	3-5
Office furniture/equipment	7

#### e. Federal and State Income Taxes

The Company is organized as a Limited Liability Company (LLC). Under the provisions of the Internal Revenue Code for LLC's, the Company is treated as a Sole Proprietorship for income tax reporting purposes and, therefore, is not subject to income taxes. Income or losses of the Company are includable in the Member's individual income tax returns.

#### 3. **CONCENTRATION OF CREDIT RISK:**

During the year ended December 31, 2007, the Company performed a significant amount of work for one (1) unrelated client (five (5) in 2006). The revenue related to these significant clients included in the accompanying statements of income is as follows:

		 2006
Client A	\$ 172,500	\$ 629,849
Client B		315,000
Client C	<b></b>	253,125
Client D		168,750
Client E		163,769

The Company maintains its cash in an account which, at times, may exceed federally insured limits. The Company has not experienced any losses in such accounts. Management believes the Company is not exposed to any significant credit risk related to cash.

#### NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2007 AND 2006**

#### 4. **NET CAPITAL REQUIREMENTS:**

The Company is subject to the Securities and Exchange Commission's Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both, as defined, shall not exceed 15 to 1. At December 31, 2007 and 2006, the Company had net capital of \$7,837 and \$4,412, respectively which was \$2,837 and (\$588), respectively, in excess of (below) its required net capital of \$5,000. At December 31, 2007 and 2006, the Company's ratio of aggregate indebtedness to net capital was 3.1 to 1 and 3.9 to 1, respectively.

# REAGAN & COMPANY, LLP CERTIFIED PUBLIC ACCOUNTANTS

#### Independent Auditors' Report On Additional Information

Our audit of the financial statements of Apple Lane Group, LLC as of December 31, 2007 and 2006, and for the years then ended, was intended primarily for the purpose of formulating an opinion on the basic financial statements taken as a whole.

The additional information presented in the following pages has been taken primarily from accounting and other records of the Company and is not necessary for fair presentation of its financial position, results of its operations or its cash flows in conformity with accounting principles generally accepted in the United States of America. The additional information has not been subjected to tests and other auditing procedures sufficient to enable us to express an opinion as to the fairness of the details included therein and, accordingly, we do not express an opinion on the additional information.

Reagan + Compay, LLP

# COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION

#### **DECEMBER 31, 2007 AND 2006**

	2007	2006
NET CAPITAL Total member's capital	\$ 28,955	\$ 36,026
Deduct non-allowable assets: Receivables Prepaid expense Property and equipment, net	( 555) ( 20,563)	( 3,199) ( 550) ( 27,865)
NET CAPITAL	<u>\$ 7,837</u>	<u>\$_4,412</u>
AGGREGATE INDEBTEDNESS	<u>\$ 24,323</u>	<u>\$ 17,183</u>
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT: Minimum net capital required – 6 2/3% of total aggrega Indebtedness, but not less than \$5,000	te \$_5,000	<u>\$ 5,000</u>
EXCESS (DEFICIT) OF NET CAPITAL OVER REQUIREMENT	<u>\$ 2,837</u>	<u>\$( 588</u> )
RATIO: AGGREGATE INDEBTEDNESS TO NET CAPITAL	3,1 to 1	3.9 to 1

There are no material differences from the above computations and the Company's corresponding unaudited Part II-A filings of December 31, 2007 and 2006.

## **EXEMPTION UNDER RULE 15c3-3**

# FOR THE YEARS ENDED DECEMBER 31, 2007 AND 2006

The Company claims exemption under the provisions of Rule 15c3-3(k)2(i), since the Company is a broker/dealer engaged in the business of raising funds for private placements.

# REAGAN & COMPANY, LLP CERTIFIED PUBLIC ACCOUNTANTS

#### Independent Auditors' Report On Internal Accounting

#### Control Required By SEC Rule 17a-5

To the Member Apple Lane Group, LLC

In planning and performing our audit of the financial statements of Apple Lane Group, LLC (the Company) for the years ended December 31, 2007 and 2006, we considered its internal control structure in order to determine our auditing procedures, for the purpose of expressing our opinion on the financial statements, and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures (including tests of compliance with such practices and procedures) followed by Apple Lane Group, LLC, that we considered relevant to the objectives stated in Rule 17a-5(g):(1) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and the procedures for determining compliance with the exemptive provisions of Rule 15c3-3. We did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by Rule 17a-13 or in complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System, because the Company does not carry security accounts for clients or perform custodial functions relating to client securities.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures, and of the practices and procedures referred to in the preceding paragraph; and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

# REAGAN & COMPANY, LLP CERTIFIED PUBLIC ACCOUNTANTS

#### Independent Auditors' Report On Internal Accounting

#### Control Required By SEC Rule 17a-5

(Continued)

Because of inherent limitations in any internal control structure, or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions, or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur, and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2007 and 2006 to meet the SECs objectives. In addition, the Company was in compliance with the exemptive provisions of Rule 15c3-3 at December 31, 2007 and 2006; and, further, no facts came to our attention indicating that the Company was not in compliance with such conditions during the years ended December 31, 2007 and 2006.

This report is intended solely for the use of management and the Securities and Exchange Commission and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934, and should not be used for any other purpose.

Reagan + Company LLP